



The
CSCYCLE

experience growth

Predicting Successful Onboarding

What Are The Signals You Should Be Looking For?



CALL FOR ACTION:

Structured Sales-CS Handover

Identify Key Stakeholders

Identify End Users

Set/Manage Scope Expectations

Align Timelines And Roles & Responsibilities

Establish Communication Channels

THANK YOU!



GUY GALON

Executive Advisor
galon99@hotmail.com

